MagicTix

The Leader in self-service midway & event ticketing.

On-site kiosks. Digital tickets for rides, games & food.

Ticketing, handled.
What's next?



West Coast Amusements · Real partner installation

Carnivals. Fairs. Festivals. Attractions.
Technology built around your operation.

magictix.com

OUR OPERATING & EVENT PARTNERS

Built with the people who run the show.

To our clients: thank you for the trust, the practical ideas—and every opening day we have shared.

Amusement Attractions

Amusement Midway Providers

Amusements Of America

Anderson Midways

Badgerland Midways

Bartlebaugh Amusements

Blue Sky Amusements

Brass Ring Amusements

Brown's Amusements

Butler Amusements

C M Amusements

Campy's Blue Star Amusements

Carnival Midway Attractions

Casey's Rides

Classic Amusements

Cushing Amusements

D&J Amusements Inc.

Delaware Saengerbund Oktoberfest

Fanelli Amusements

Forest Park Miniature Railroad

G&S Shows

Heart O' Texas Fair & Rodeo

Helm & Sons Amusements

Hildebrand Amusement Rides

Houghton Enterprises

Two Butler units share a name and run separately. Both are part of this roster.

OUR OPERATING & EVENT PARTNERS

Progress. Possibilities. Fueled by partnerships.

Different routes. Different events. A shared commitment to making the next season better.

Interstate Amusements

Iowa State Fair

LISKO Amusements

Lynam's Amusements

Majestic Midways

Mitchell Brothers

Modern Midways

Mortimer Farms

Napa Town & Country Fair

Newton Shows

North Texas Fair and Rodeo

Paradise Amusements

Pa's Pumpkin Patch

Russ Amusements Inc

Skelly's Amusements

Skerbeck Entertainment Group

Snyder's Attractions

SoCal Rides

Spectrum Carnival

Sunshine Shows

Talley Amusements

Tri-State Fair & Rodeo

Triple T Amusements

West Coast Amusements

Wold Amusements

The November 2026 roster includes newly signed partners.

A HISTORY YOU CAN SEE

They come back. Season after season.

40+ events came back five years running.

The same fair, festival or attraction appears in all five years, 2022–2026.

✓ 2022 ✓ 2023 ✓ 2024 ✓ 2025 ✓ 2026

300+

events in three or more years

500+

events in two or more years

210M+

live scans since 2022

50+

partners. Building for the long term.

A long-term ticketing partner for carnivals, fairs, festivals and attractions, with help across admissions, parking and event operations.

$1B+ in recorded event sales across Magic Money's history and channels.

We count each returning fair or festival once in each group it qualifies for. Live scans include repeat use.

IN THEIR WORDS

The experience behind the history.

> **“It was the best decision we could have possibly made for our company.”**

Sean Butler · then COO, Butler Amusements

Carnival Warehouse · May 24, 2024

> **“It gives us better data on what exact rides are really popular and which ones aren’t really being ridden anymore.”**

Robbie Hauser · President, West Coast Amusements

Medicine Hat News · July 23, 2024

> **“We had two of our biggest years, and the accountability was so much more accurate”**

Justin Jonas · Executive Director, San Angelo Stock Show & Rodeo

On 2020–2021 operations · Carnival Warehouse, March 30, 2022

Progress, fueled by partnerships.

The people using the system help shape what comes next. Their questions become conversations about clearer reports, easier workflows and new ways to serve guests.

Original interviews in Carnival Warehouse and Medicine Hat News, published when these partners knew the company as Magic Money.

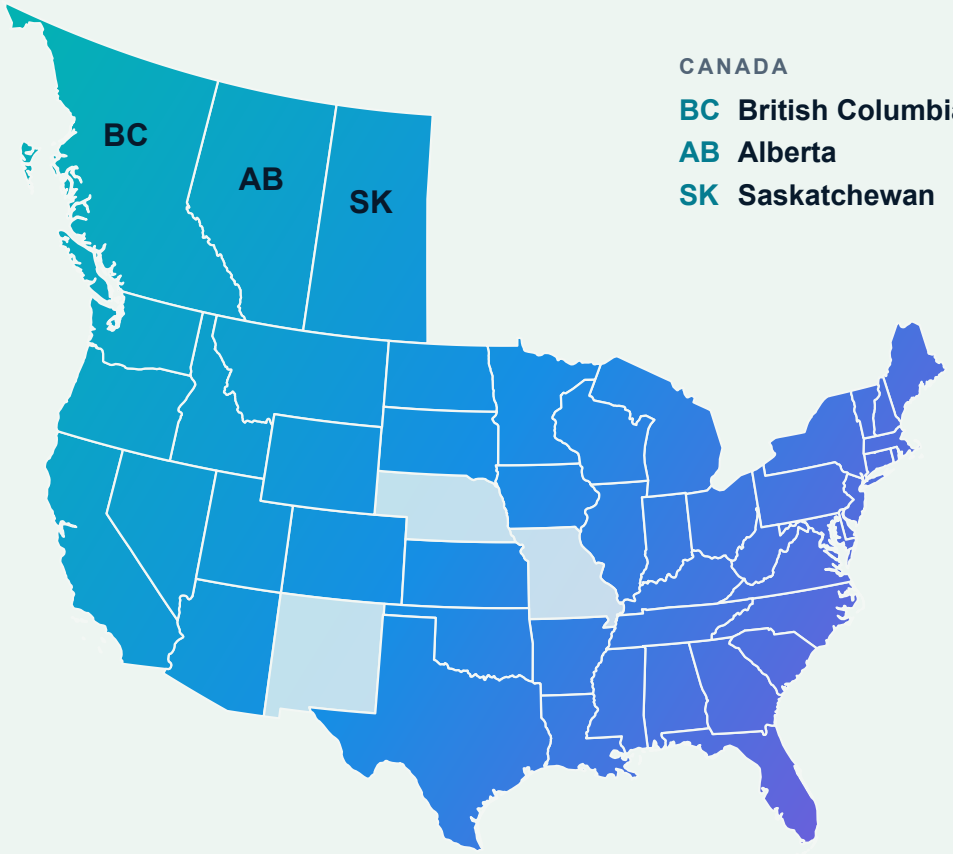
OUR DOCUMENTED REACH

Across the map. Across the midway.

45 U.S. states

3 Canadian provinces

51M+ live scans



CANADA

BC British Columbia
AB Alberta
SK Saskatchewan

Recorded activity Not recorded in this review

2026 through November 1

DIFFERENT PLACES. DIFFERENT POSSIBILITIES.

From major state fairs to community traditions.

Admissions. Rides. Games. Food. Technology shaped around the way each event works.

Documented minimums for the period shown, using records through October 28. Repeat scans count.

FAIRS OF EVERY SCALE

Big names. Local favorites. Shared experience.

Fairs where we've supported carnival and midway operations.



AL



CA



CO



IA



LA

State fairs

Alabama State Fair	AL
California State Fair	CA
Colorado State Fair	CO
Iowa State Fair	IA
State Fair of Louisiana	LA
Nevada State Fair	NV
North Dakota State Fair	ND
Ohio State Fair	OH
Vermont State Fair	VT
Wyoming State Fair	WY

Regional fairs

Big Sky Country State Fair	MT
Cajun Heartland State Fair	LA
Central Washington State Fair	WA
Eastern Idaho State Fair	ID
Evergreen State Fair	WA
Western Idaho Fair	ID

County fairs

Adams County Fair	CO
Alameda County Fair	CA
Baker County Fair	FL
Becker County Fair	MN
Brown County Fair	MN

County fairs, continued

Burlington County Farm Fair	NJ
Cache County Fair	UT
Citrus County Fair	FL
Clark County Fair & Rodeo	NV
Coconino County Fair	AZ
Dyer County Fair	TN
Fort Bend County Fair	TX
George County Fair	MS
Gratiot County Fair for Youth	MI
Iowa County Fair	WI
Klamath County Fair	OR
Maricopa County Fair	AZ
Monmouth County Fair	NJ
Obion County Fair	TN
Onslow County Fair	NC
Pittsburg County Fair	OK
Saratoga County Fair	NY
St. Tammany Parish Fair	LA
Turtle Lake Inter-County Fair	WI
Washington County Fair	AR
Washington County Fair	NY
Washington County Fair	OR
Winnebago County Fair	IL
Yuma County Fair	AZ

Local fairs

Acton Fair	ME
Belchertown Fair	MA
Big Fresno Fair	CA
Bloomsburg Fair	PA
Blue Hill Fair	ME
Central Wyoming Fair & Rodeo	WY
Cheshire Fair	NH
Choctaw Indian Fair	MS
Cloverdale Citrus Fair	CA
Eastern Carolina Agricultural Fair	SC
Fair Haven Firemen's Fair	NJ
Farmington Fair	ME
Georgia Mountain Fair	GA
Goshen Country Fair	PA
Huron Community Fair	MI
Martha's Vineyard Agricultural Fair	MA
North Haverhill Fair	NH
North Texas Fair & Rodeo	TX
Our Lady of Peace Country Fair	NJ
Page Valley Fair	VA
Purchase District Fair	KY
Red River Valley Fair	ND
Riesel Fair	TX
Sioux Empire Fair	SD
Stanwood-Camano Community Fair	WA



NV



ND



OH



VT



WY

At some fairs, we worked with the midway operator or individual rides and games.

SELF-SERVICE TICKETING

Buy. Collect. Go enjoy the event.



Classic installation · Matching-wrap and background photo illustration.

01

Choose.

Buy a supported ride pass or credits, or redeem a supported advance purchase.

02

Collect.

The kiosk prints the wristband. Follow the fitting instructions and put it on.

03

Enjoy.

Scan at participating rides or other enabled locations. Staff are there when a guest needs help.

Let’s make ticketing your shortest wait.

Make the next step clear for every guest. Before opening, we help plan where they buy, where they collect a wristband and where they enter.

Butler’s guest guide describes how to print a wristband and put it on.

THE QUESTIONS PEOPLE ASK

“Guests put on their own wristbands?”



Before the first play, the attendant scans the guest’s wristband for game credits. Photo illustration.

Yes.

We were cautious at first, too. In practice, we’ve found guests are more likely to fasten their bands too tightly than too loosely. Our team can help with fit and replacements.

The rule is clear.

Signs at both the kiosk and the rides say wristbands must be securely fastened. Guests quickly understand that a loose band means they cannot ride until the fit is corrected.

Can a family share credits?

Yes. Families can share credits for rides and games. An unlimited-ride pass is for the person wearing it.

Built to prevent wristband sharing.

We’re confident in the preventive safeguards we’ve developed from years of real-world use. Ask for a demonstration at our booth or by appointment. Detailed methods and supporting evidence are available under a nondisclosure agreement.

Fit guidance reflects our field experience. Staff remain available to help guests.

A SETUP THAT FITS YOUR MIDWAY

Choose the format that fits.



Brown's Amusements · Installation photo with digitally recreated guests

WHERE GUESTS GO

A smaller footprint. More ways to place it.

Individual stations can fit entrances, walkways and the places guests naturally stop.

BUILT AROUND YOUR SETUP

Your layout. Your identity.

Choose the mix of stations and wraps that fits your operation. Plan for purchases and presale pickup together.

Equipment is planned around your site, guest flow and service access. Brown's installation is shown with digitally recreated guests.

PODS & TRAILERS

One station.
Or a whole ticketing stop.



Butler Amusements · Compact multi-station installation.



Helm & Sons · Long ticketing trailer.

“Our kiosk trailer is ready for business in 10 minutes each day”

Lynam’s Amusements representatives

Reported daily opening experience · Carnival Warehouse, January 16, 2026

Lynam’s ten minutes describes opening the trailer each morning after it’s in place.

RETROFITS & TICKETING TRAILERS

Keep the box. Change the experience.

START WITH WHAT YOU HAVE.

Familiar outside. Self-service inside.

Plan the equipment around the box your guests know.



Newton Shows Refreshed visualization.



Butler Amusements Multiple stations. One recognizable destination.

These are two separate installations. The Newton image is a visualization based on its ticket box.

YOUR EQUIPMENT. YOUR IDENTITY.

Make it yours.

Your name. Your artwork.
A setup your guests recognize.

01

Show us what you have.

Photos. Measurements.
The way your crew works.

02

Plan the fit.

Equipment, power,
connectivity and access.

03

Give it your identity.

Clear instructions.
Your branding.
Room to service it.



West Coast Amusements
Current artwork, visualized on an earlier booth.

START WITH THE FIT.

Build around the way you work.

This mockup pairs West Coast Amusements' newer artwork with a photograph of its earlier booth.

EQUIPMENT & FINANCING

A practical way to get started.

Ask about

$0 down.

A possible starting point for qualifying clients and equipment plans.

Use what you have.

A suitable ticket box can become part of the plan.

Start at your scale.

Singles and multiple-station arrangements serve different layouts.

Know the whole cost.

Ask for hardware, service fees, financing, connectivity and support responsibilities together.

Start with your busiest day.

Tell us your ride count, event days, expected sales and presale pickup needs. We'll help plan the stations and guest flow, then put the costs in a specific proposal.

"It's going better than I ever expected."

Bill Reiss · Founder & President, Blue Sky Amusements

On adopting Magic Money · Carnival Warehouse · April 16, 2025

Your proposal spells out which equipment qualifies for zero down and what the financing costs.

GETTING COMFORTABLE WITH THE CHANGE

The questions before opening day.

01 **Can guests still pay cash?**

Yes, all our kiosks accept cash. We'll work through the denominations, change policy and instructions for your equipment.

02 **What about tickets sold before the event?**

Supported presales can be redeemed at the kiosk for printed wristbands. Admission tickets can be scanned at the gate. We help make each pickup and entry point clear.

03 **Can we use our existing ticket boxes?**

Send photos and dimensions. We'll review equipment fit, service access, weather protection, power and connectivity with you.

04 **What will my crew do?**

Help guests, handle exceptions, keep machines stocked and follow cash and opening procedures. Plan those jobs alongside the people you need on rides, games and elsewhere.

05 **What if we need a new report or feature?**

Bring the question. We'll look at the data and existing tools, then agree whether the next step is analysis, configuration or a development project.

06 **How do we get ready for opening?**

Work through the guest flow, plans and prices, equipment and opening procedures. Make sure your crew knows what to do and where to get help.

Butler's guest guide covers cash and presale pickup. Each event sets its refund and fee policies.

CASE STUDY / A CONTINUING PARTNERSHIP

Iowa State Fair

Independent midway service since 2017.

From cashier-led sales to shared self-service stations.

2017
Cashier-led sales
The midway relationship begins.

2019
Card kiosks
Unlimited-ride passes still redeemed by staff.

2023
Wristband kiosks
Redeem weekday presale unlimited passes.

2025
All wristbands
Credits join unlimited passes on wristbands.

Credits or unlimited rides. The same stations.

Guests can use a shared set of kiosks instead of separate stations—and separate queues—for each product.

2026 / SCHEDULED OFFER

$1 off

Weekday rides and games before 4 p.m.

Prices switch automatically for the offer, then return to regular pricing. Fewer manual changes; the same familiar scanning process.

The fair's experience, in its own words.

All comments & context ↗

"It's second nature for this new generation of moms and dads to charge up their phones, they took to it instantly."

Gary Slater · then CEO / Fair Manager · Sept. 17, 2018

"It works without a hitch, even though we're working with many different ride operators."

Gary Slater · then CEO / Fair Manager · Sept. 11, 2019

"Magic Money upgrades their systems to keep up with the technology changes each year and we benefit from those upgrades."

Gary Slater · then CEO / Fair Manager · Dec. 20, 2019

"The transition was seamless. Customers are more used to the system today, so the change was not a stretch for them."

Gary Slater · then CEO / Fair Manager · Oct. 26, 2022

Iowa State Fair guest offers and published fair interviews. The 2020 fair was canceled.

CASE STUDY / ONE WORKFLOW, MORE POSSIBILITIES

Ohio State Fair

Midway technology that evolves with the operation.

A shared wristband workflow.

Originally

Mixed stations

Cards for credits; wristbands for unlimited rides.

Then

All wristbands

Credits and unlimited passes from shared stations.



Ohio midway · July 2023 archive photo.

One set of stations. Both ways to ride.

The guest's product choice no longer requires a different type of kiosk. Your team can plan one shared ticketing area.

2026 / SCHEDULED OFFER

$2

Participating children's rides

July 29 · 11 a.m.–2 p.m. Ride-specific prices switch automatically for the offer window. Attendants keep scanning; fewer manual price changes at the rides.

Fair perspectives. Operator experience.

Sources & context ↗

"…the real time figures from the midway and the simplicity of the dashboard was beyond expectations."

Doug Smalley · Finance Director, Ohio State Fair · 2022 experience

"One key difference in the infrastructure was the introduction of Magic Money"

Alicia Shoults · then Assistant General Manager · Sept. 7, 2022

THE MIDWAY OPERATOR

"Magic Money is the most beautiful platform for our industry."

Mary Talley · Vice President, Talley Amusements · Amusement Today · Sept. 2026 · p61

Ohio State Fair special-days schedule and published fair and operator interviews.

LESS ON YOUR SHOULDERS. MORE WITHIN REACH.

Let ticketing be the easy part.

Running an event will always take work.
Ticketing should give you more room to handle it.



West Coast Amusements · Real partner installation.

Ready for your biggest day. Useful on every other one.

Put your larger-event kiosks to work at smaller dates, too. Each station doesn't need its own ticket seller. Keep a shared team available for guest help, supplies and cash handling.

WHAT THE PREPARATION MAKES POSSIBLE

01

A manageable rush.

Plan stations and guest help around the busiest arrival periods.

02

A smoother day.

As demand eases, the same stations stay available. The goal: walk up, buy, go enjoy.

03

Room for what's next.

With ticketing taking less attention, there's more for your guests—and your next idea.

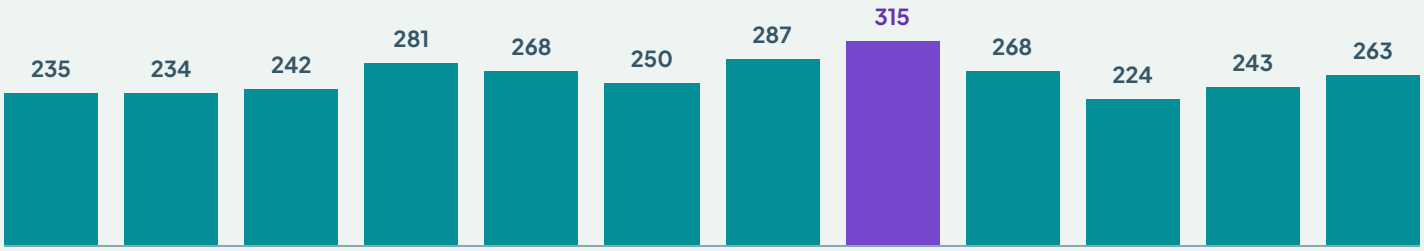
To see how long guests wait, watch the line during the busiest arrival period.

NORTH TEXAS FAIR & RODEO

A real rush. Measured at the gate.

3,110 admission validations in one hour.

August 29, 2026 · 7–8 p.m. Central



315
in five minutes.

7:35–7:40 p.m.
A daily total can hide the hour your plan needs to account for.

Recorded admission activity · not kiosk sales or measured wait times.

NAPA TOWN & COUNTRY FAIR

Guest help stays part of the plan.

Guests can buy admission online and arrive ready to scan. Entry staff help them through; inside, kiosks handle carnival ride, game and unlimited-ride purchases.

"Hospitality ambassadors." How a visiting fair CEO described Napa's entry team in a board report.

More attention for the guest. Less of the day spent selling the ticket.

A visiting fair CEO described Napa's gate team in a 2024 report to the Sonoma-Marin board.

WHAT OUR EXPERIENCE CAN TELL YOU

Timing is everything.

With **50+ partners and thousands of events** over the years, we've seen patterns that can help you understand your own carnival.

ABOUT

55% of the year's **kiosk and online sales** came in on the busiest quarter of open days.

A rounded picture of a 365-day year



About 40	About 110	The rest
busiest open days	other open days	of the year

About 150 open days a year. Roughly 40 brought in more than half the money. That is only about a tenth of the calendar. Payroll, truck payments and shop work still come around on the other days.

Does that pattern hold up over time?

As our client network grew, the pattern stayed consistent. In each year's available records, the busiest quarter of open days brought in roughly 55–60% of recorded kiosk sales.

Group averages and rounded trends. Individual results vary. Main figures use 2025 gross receipts, before refunds. Historical comparisons use available records from 2021–2026 through October each year. Methods ↗

INSIDE EACH ROUTE'S FIVE BIGGEST FAIRS

Five fairs. Their busiest hours.

ABOUT

20% of the **entire year's kiosk and online sales** came in during the busiest quarter of recorded operating hours at those five fairs.

How many hours carried that much of the year?

About 80 hours spread across the five fairs. Across the middle half of routes, it took about 50–130 hours and accounted for about 20–35% of annual receipts.

The five fairs together brought in about 45% of the full year on average. Within those fairs, the busiest quarter of hours brought in about 55% of their receipts at the typical operator.

Move the purchase ahead of the rush.

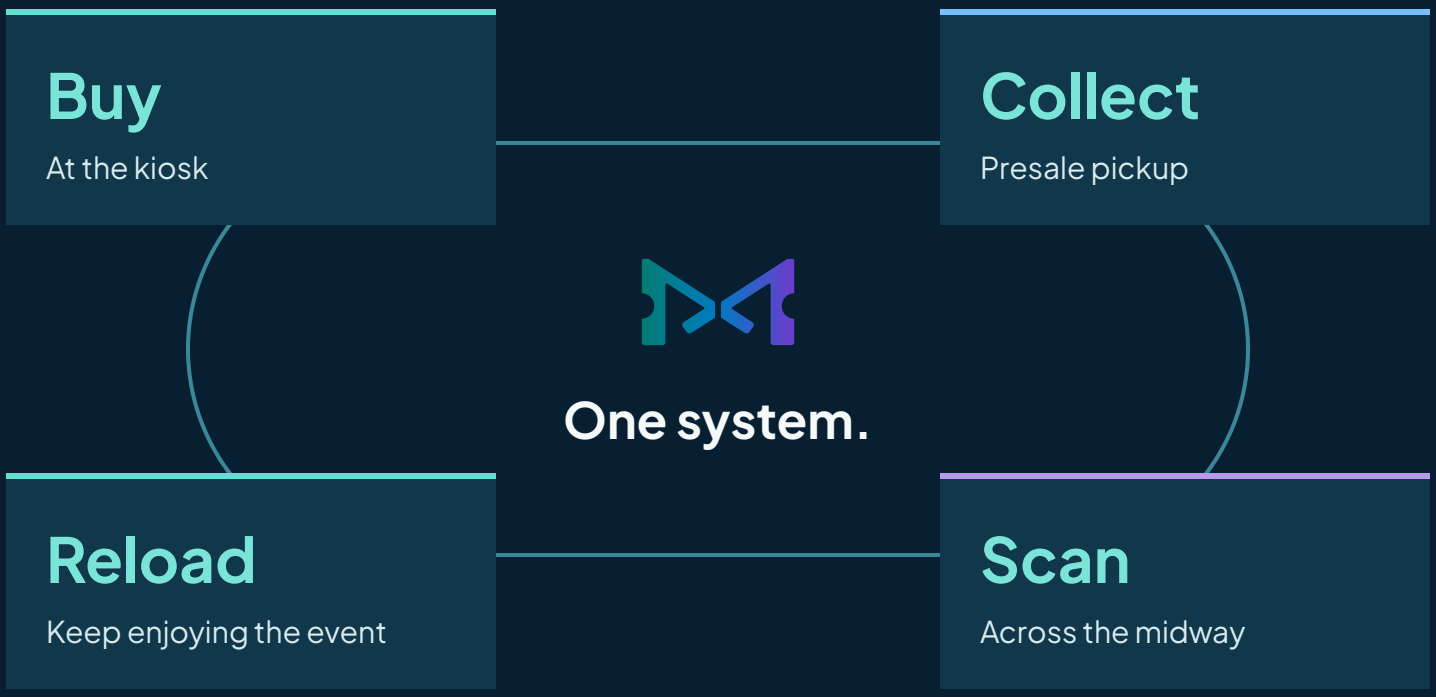
Families can choose their bands before they arrive. Across 50+ fairs, the typical online order was about 40% larger than a first kiosk purchase. Comparing the same ride plan narrowed the gap to about 5%.

MagicTix figures summarize aggregated customer records. Public industry research provides additional context where cited. Individual events vary. Each presale counts once. Timing · Order sizes ↗ Figures and methods ↗

ONE DAY ACROSS OUR NETWORK

One day. A whole network at work.

Across the U.S. and Canada, in one operating day.



About 40

active events in one day

U.S. + Canada

One shared platform

Across cities, towns and fairgrounds.

Different settings. Different ways to sell.
The experience of a whole network behind your event.

A recorded network operating day. Figures are rounded and combined across events. Live scans include repeat use.

THE WORK ACROSS THE NETWORK

Different events. Shared experience.

720,000+
live scans

87,000+
kiosk transactions

57,000+
purchases

17,000+
reloads

12,000+
presale pickups

MANY KINDS OF EVENTS. ONE OPERATING DAY.

State, county & local fairs

Big fairgrounds and hometown traditions. Ticketing that fits the way each event runs.

Community festivals

Neighborhood celebrations and festival weekends. Familiar steps for the guest.

Seasonal attractions

Short seasons with busy days. A setup ready when families arrive.

Year-round attractions

Everyday destinations with a different rhythm. The same platform at work.

Digital ticketing and self-service kiosks.
Experience we bring to your event.

Rounded network totals from the same operating day. Transactions include paid purchases, paid reloads and linked presale pickups.

WINTER FEST OC · BUTLER AMUSEMENTS

Different season. A clear guest journey.



Butler Amusements · Digitally reframed archive photograph.

At Winter Fest OC's 2025 holiday season, Butler Amusements supplied the midway rides. Guests used Butler's Magic Money app and on-site kiosks for ride access.

One visit. Different tickets.

Make clear what admission includes, what needs a separate purchase and where each ticket is used.

Give help a place.

Butler's published instructions include Ticket Ambassadors. Plan where help belongs and how the crew handles exceptions.

A weekend, a season, or every day.

From holiday midways to year-round attractions, the ticket mix and arrival pattern shape the setup.

Carnival Warehouse reported on Butler's 2025 Winter Fest midway. The photograph comes from Butler's archive.

ONE VISIT, SEVERAL JOURNEYS

Start with the visit you're selling.

One event can include several guest journeys. Make each one easy to understand.

01 Admission

What gets the guest through the gate?

02 Ride access

What is included, and what needs a separate purchase?

03 Presale pickup

Where does the guest exchange a supported purchase for a wristband?

04 Guest help

Where do fitting questions and exceptions go?

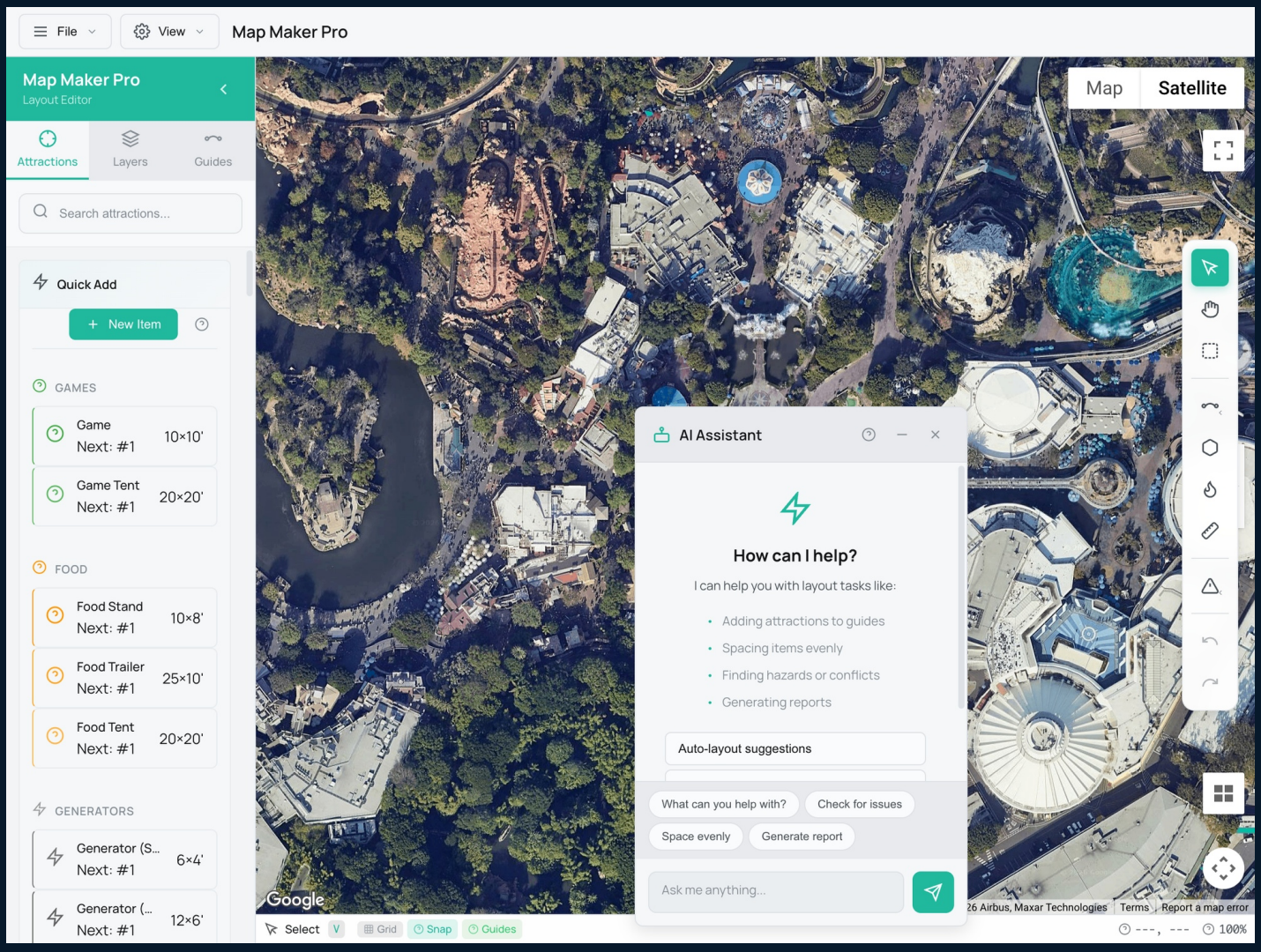
A weekend, a season, or every day.
Build the setup around the visit.

Use these planning questions to decide where each guest should go on arrival.

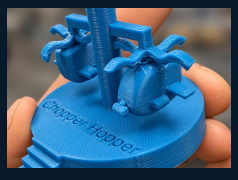
MAP MAKER PRO

Where will it fit?

Lay out the rides, games and food stands against an aerial view of the lot.



The Layout Editor. The list at left shows the footprint of each item, including game tents and food trailers.



It starts on the midway.

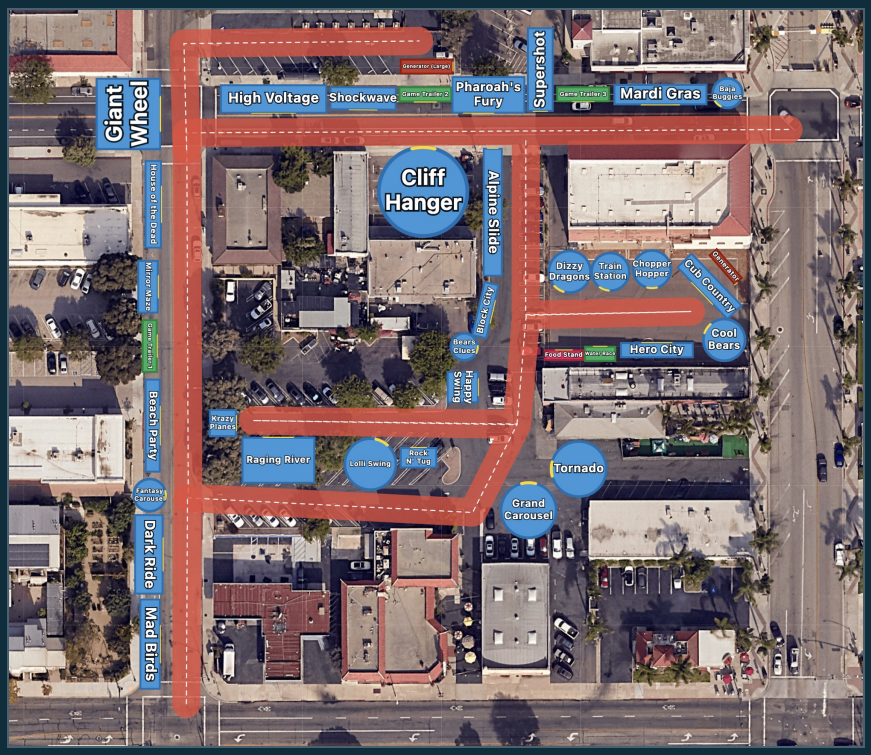
A model helps you work out where a ride fits. The editor puts dimensions and the lot in the same view.

The Map Maker Pro screen comes from the archive. The ride-model photograph was digitally restored.

THE SITE PLAN AND THE GUEST GUIDE

Where do I go next?

The crew has to place the wheel. A family just wants to find it.



The crew's view

Find the Giant Wheel at the upper left. Across the lot, individual spaces are marked for rides, games and generators.



The guest's view

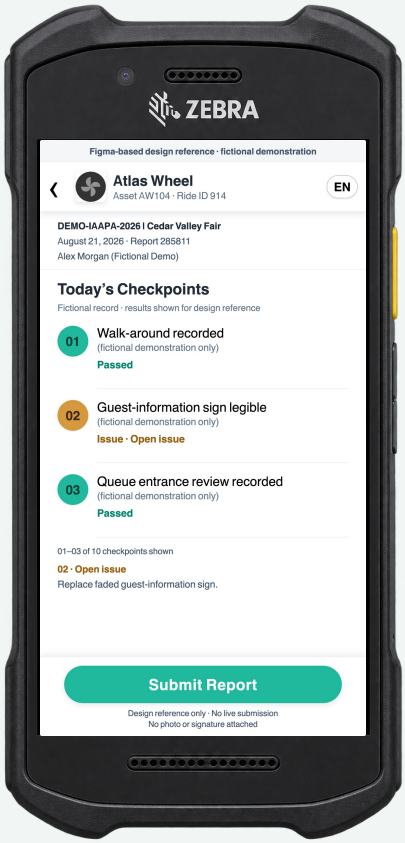
Rides, restrooms, first aid and the nearest gate on a phone.

The crew's site plan and the guest-guide preview show two different examples.

MAGICINSPECTIONS · 01 / ON THE SCANNER

Every checkpoint. Clear.

Atlas Wheel · Cedar Valley Fair · August 21, 2026.



Figma-based scanner reference.
Fictional demonstration data.

Atlas Wheel
Ride ID 914 · Asset AW104
Report 285811
Alex Morgan (Fictional Demo)

01 / ALL TEN CHECKPOINTS, CONTINUED

Figma-based design reference · fictional demonstration
Atlas Wheel · August 21, 2026 — **01–05 of 10**

01	**Walk-around recorded** (fictional demonstration only)	Passed
02	**Guest-information sign legible** (fictional demonstration only)	Issue
03	**Queue entrance review recorded** (fictional demonstration only)	Passed
04	**Loading area review recorded** (fictional demonstration only)	Passed
05	**Operator station review recorded** (fictional demonstration only)	Passed

Figma-based design reference · fictional demonstration
Atlas Wheel · August 21, 2026 — **06–10 of 10**

06	**Communication check recorded** (fictional demonstration only)	Passed
07	**Restraint check recorded** (fictional demonstration only)	Passed
08	**Gate check recorded** (fictional demonstration only)	Passed
09	**Emergency-stop check recorded** (fictional demonstration only)	Passed
10	**Opening authorization recorded** (fictional demonstration only)	Passed

Figma-based design reference · fictional demonstration

02 · Open issue

Replace faded guest-information sign.

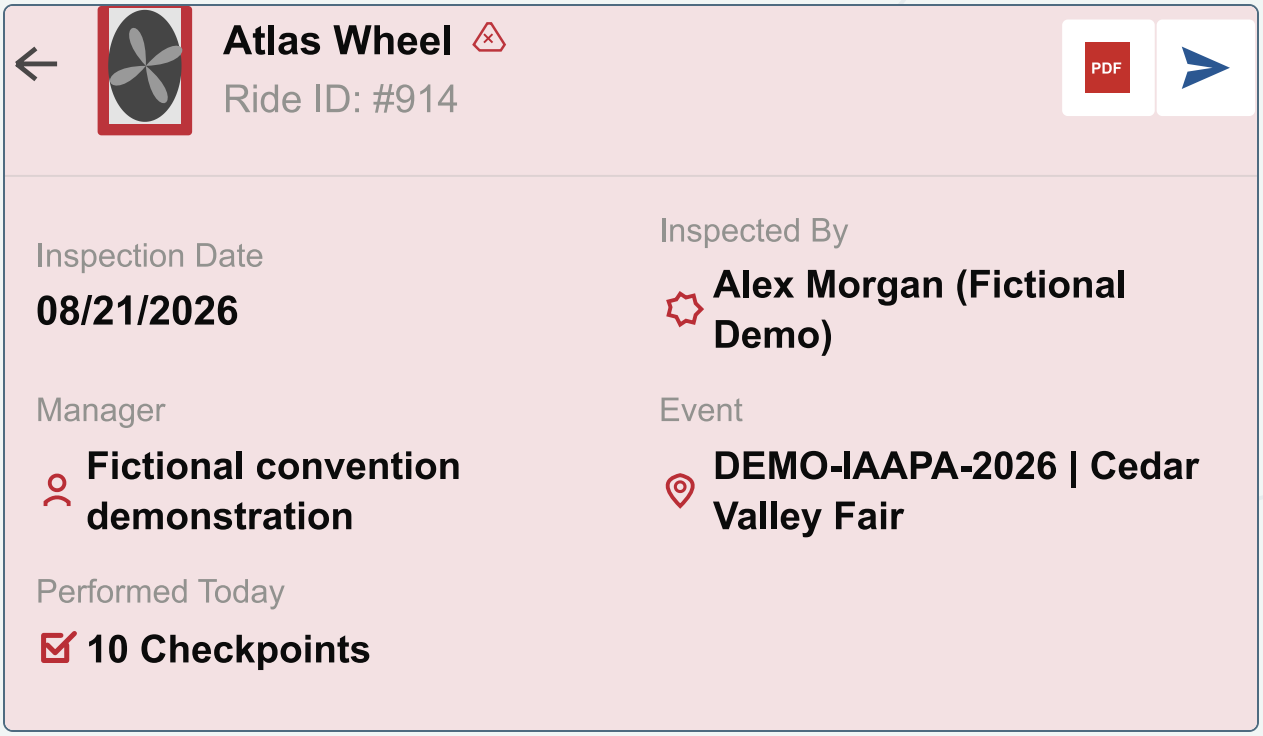
Alex Morgan (Fictional Demo) · August 21, 2026
Atlas Wheel · Report 285811

This scanner design uses a fictional inspection record and sample checkpoints.

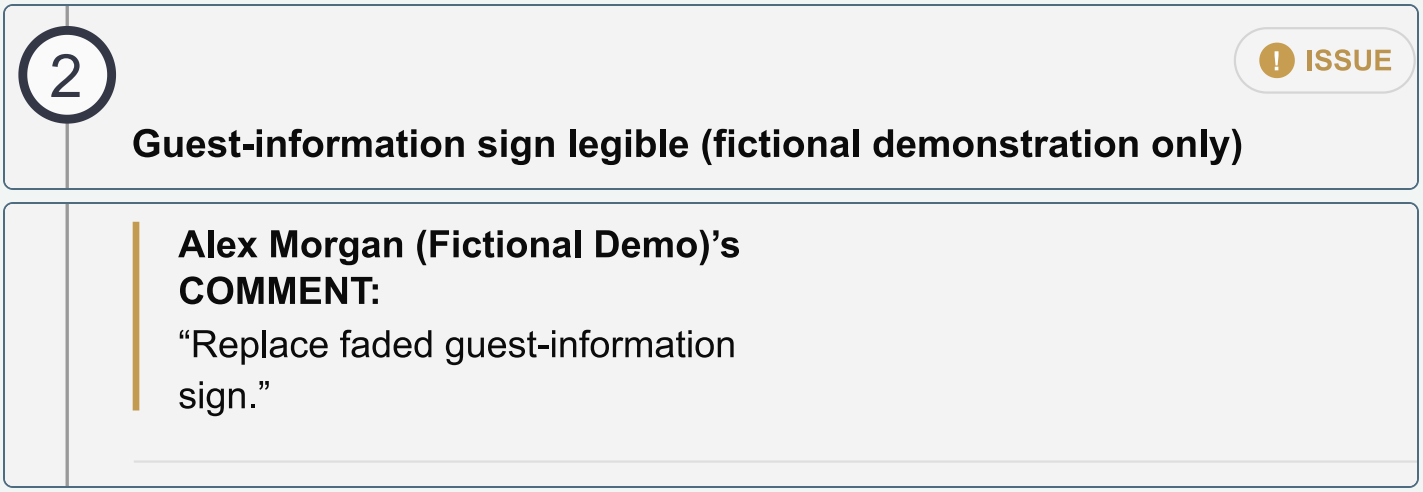
MAGICINSPECTIONS · IN THE OFFICE

From checks to oversight.

02 / OPEN THE MATCHING REPORT · 285811



03 / FOLLOW THE RECORDED ISSUE



Sample inspection report · Same fictional ride, checkpoint, inspector and recorded comment.

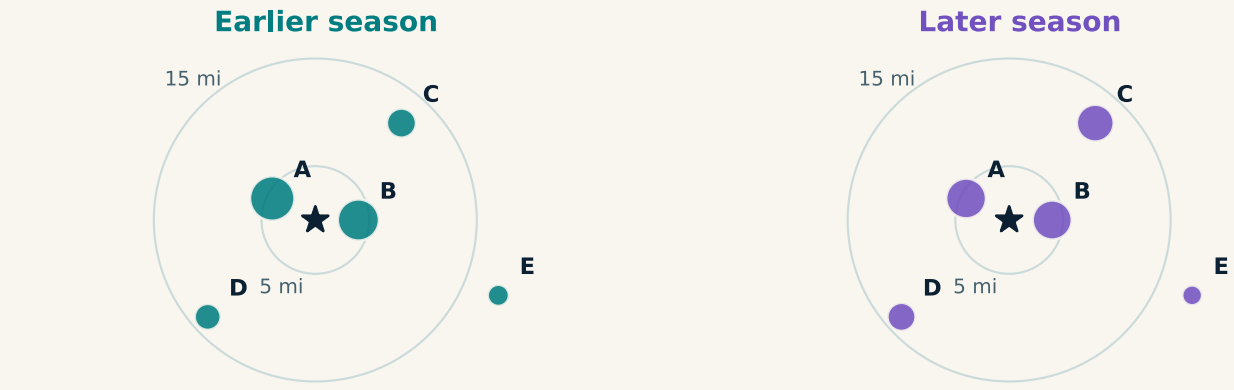
The sample office report shows the same fictional ride and inspection as the scanner.

WORK THROUGH IT TOGETHER

How can we help?

A better guest experience takes coordination. We help the fair and carnival work through the details together.

Where do online orders come from?



★ Event

A–E = fictional ZIP areas · Dot area = share of online orders

Compare the same areas. Include only orders with recorded ZIPs.

Illustrative example · fictional data and locations.

Among the recorded ZIP codes in this example, area C gains a larger share of online orders. Where should the next campaign reach?

Bring everyone into the plan.

We work with event committees and carnivals on security access, entrances and kiosk placement. Work through the details together before opening.

Make the layout visible.

Maps and 3D-printed models help your team work through where rides, kiosks and people fit.

Review the next bid.

RFP advice, when there's no conflict of interest, can help you explain the operation you're proposing.

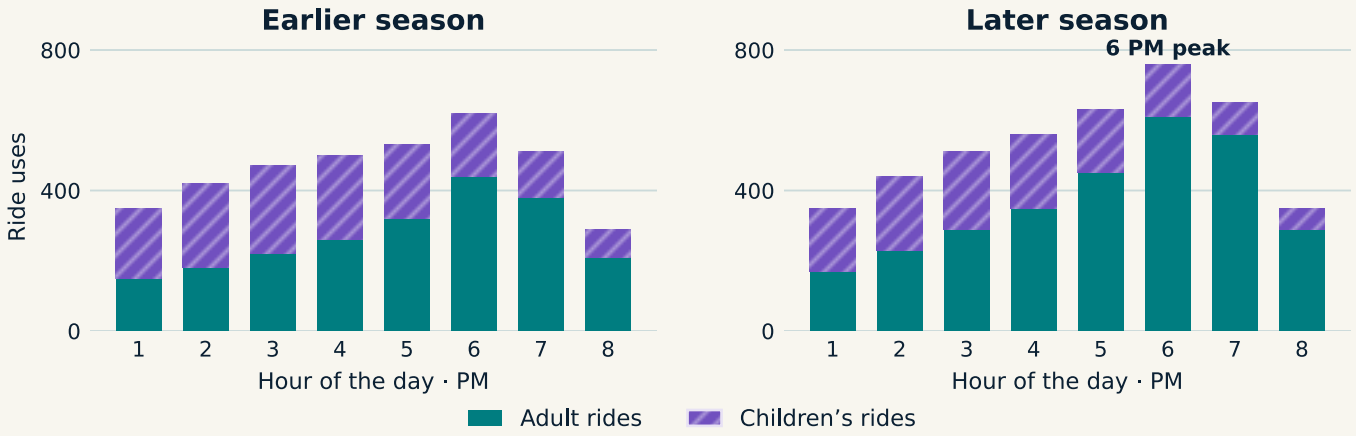
Chart uses fictional data and locations. Planning examples reflect work requested by partners.

HELP THAT TAKES DIFFERENT FORMS

What does your event need next?

A useful report can start your next conversation.

When do different rides get used?



Successful ride scans show when each ride is used.

Illustrative example · fictional data and locations.

In this example, adult rides drive the stronger evening peak. Ride-use patterns help focus questions about opening hours, ride mix and staffing.

Explain your costs.

We built a fuel-cost analysis to help an operator explain rising costs. Clear assumptions made the discussion more useful.

Build a clearer website.

Ticket links, practical information and a clear next step. Help guests find what they need.

Make the graphic you need.

A partner asked for a menu. We made one. Signs, menus and wraps are part of the help we can offer.

Answer a new question.

Bring us a reporting need or a feature idea. We can work through the data and agree what to build next.

Chart uses fictional ride activity. Analysis and design examples reflect work requested by partners.

MagicTix

YOUR PARTNER IN PROGRESS

BRING US YOUR NEXT QUESTION.

Ticketing, handled. What's next?



Butler Amusements · Archive entrance photograph, digitally reframed.

Zack Enright

CEO

Sales & new clients

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